Received by NSD/FARA Registration Unit 07/31/2014 6:24:19 PM OMB No. 1124-0002; Expires April 30, 2017

U.S. Department of Jüstice

Washington, DC 20530

Supplemental Statement

Pursuant to the Foreign Agents Registration Act of 1938, as amended

	For Six Mon	th Period Ending Ju	(Insert date)	
		I - REGISTRA	NT	
1. (a) Name of Registrant		(b) Registra	tion No.	•
JETRO Los Angeles		. 1833		
(c) Business Address(es) of Registra	int			
777 S. Figueroa St., Suite 2650 Los Angeles, CA 90017	,		·	
	,			
2. Has there been a change in the inform	nation previous	ly furnished in conn	ection with the following	??
(a) If an individual:(1) Residence address(es)(2) Citizenship	Yes □ Yes □	No		
(3) Occupation	Yes 🗌	No 🗌		•
(b) If an organization:(1) Name(2) Ownership or control(3) Branch offices	Yes □ Yes □ Yes □	No ⊠ No ⊠ No ⊠		
(c) Explain fully all changes, if any	, indicated in It	ems (a) and (b) abor	ve.	
	· · · · · · · · · · · · · · · · · · ·		. ·	
IF THE REGISTRAN 3. If you have previously filed Exhibit C Yes □ No ⊠			RESPONSE TO ITEMS in have occurred during the	
If yes, have you filed an amendment	to the Exhibit C	C? Yes □	No 🗆	
If no, please attach the required amer	idment.			

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

(PAGE 2)

Yes If you formish the following	No 🗵			
If yes, furnish the followi Name	ng information:	Position	Date Conr	nection Ended
•		•	•	
•				
,		•	,	
Have any persons become	partners, officers, directors or simi	lar officials during this 6 mont	h reporting period	?
Yes 🗆	No ⊠			
If yes, furnish the followi	ng information:	•		
Name	Residence Address	Citizenship	Position	Date Assumed
		•		
Has any person named in	Item 4(b) rendered services directly	in furtherance of the interests	of any foreign prin	cinal?
Yes	No 🗵	m ratification of the intelests	or any torongn prin	
· -	person and describe the service ren	dered.		
, , ,		,		
•				
				•
secretarial, or in a related		No ⊠	D:4:	D-4- A
Name	Residence Address	No 🗵 Citizenship	Position	Date Assumed
		.	Position	Date Assumed
		.	Position	Date Assumed
		.	Position	Date Assumed
		.	Position	Date Assumed
Name		Citizenship		
Name Have any employees or in	Residence Address	Citizenship rm registration statement, term		
Name Have any employees or in	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting process.	Citizenship rm registration statement, term	inated their emplo	
Name Have any employees or in connection with the regist	Residence Address dividuals, who have filed a short for rant during this 6 month reporting program information:	Citizenship rm registration statement, term	ninated their emplo No ⊠	
Name Have any employees or in connection with the regist If yes, furnish the following	Residence Address dividuals, who have filed a short for rant during this 6 month reporting program information:	Citizenship rm registration statement, term period? Yes □ N	ninated their emplo No ⊠	yment or
Name Have any employees or in connection with the regist If yes, furnish the following	Residence Address dividuals, who have filed a short for rant during this 6 month reporting program information:	Citizenship rm registration statement, term period? Yes □ N	ninated their emplo No ⊠	yment or
Name Have any employees or in connection with the regist If yes, furnish the following	Residence Address dividuals, who have filed a short for rant during this 6 month reporting program information:	Citizenship rm registration statement, term period? Yes □ N	ninated their emplo No ⊠	yment or
Name Have any employees or in connection with the regist If yes, furnish the followin Name	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting programming information: Posi	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) ition or Connection	inated their emplo No ⊠ Dat	yment or e Terminated
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Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in principal during this 6 mo	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting pring information: Posidividuals, who have filed a short for the reporting period? Yes	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) ition or Connection	inated their emplo No ⊠ Dat	yment or e Terminated
Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting pring information: Posidividuals, who have filed a short for the reporting period? Yes	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) tion or Connection rm registration statement, term	inated their emplo No ⊠ Dat	yment or e Terminated
Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in principal during this 6 mo	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting pring information: Posidividuals, who have filed a short for the reporting period? Yes	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) tion or Connection rm registration statement, term	inated their employs No 区 Date	yment or e Terminated
Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in principal during this 6 mo If yes, furnish the following	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting programming information: Positividuals, who have filed a short for the reporting period? Yes In the reporting period?	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) ition or Connection rm registration statement, term No \(\sum_{\text{N}} \)	inated their employs No 区 Date	yment or e Terminated ction with any foreig
Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in principal during this 6 mo If yes, furnish the following	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting programming information: Positividuals, who have filed a short for the reporting period? Yes In the reporting period?	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) ition or Connection rm registration statement, term No \(\sum_{\text{N}} \)	inated their employs No 区 Date	yment or e Terminated ction with any foreig
Have any employees or in connection with the regist If yes, furnish the followin Name Have any employees or in principal during this 6 mo If yes, furnish the following	Residence Address dividuals, who have filed a short for the rant during this 6 month reporting programming information: Positividuals, who have filed a short for the reporting period? Yes In the reporting period?	Citizenship rm registration statement, term period? Yes \(\sum_{\text{N}} \) ition or Connection rm registration statement, term No \(\sum_{\text{N}} \)	inated their employs No 区 Date	yment or e Terminated ction with any foreig

(PAGE 3)

II - FOREIGN PRINCIPA
•

If yes, furnish the following		ipal ended during t			Yes □	No ⊠	
Foreign Principal		N.		Date	of Terminati	ion	
				•			
						·	
•	• •						
•				•		•	
*							
8. Have you acquired any no If yes, furnish th followin		al(s) ² during this 6	month reporting pe	eriod?	Yes 🗆	No ⊠	· · · · · ·
Name and Address of For	eign Principal(s)			Da	te Acquired		
					•		
	•						
				•			
			•				
			,				
			,				
9. In addition to those name reporting period.	d in Items 7 and 8,	if any, list foreign	principal(s) ² whom	n you continue	ed to represer	nt during the 6 m	onth
reporting period.			principal(s) ² whom	n you continue	ed to represer	nt during the 6 m	onth
reporting period. Japan External Trade Org Ark Mori Building	ganization (JETRO)	, Tokyo, Japan	principal(s) ² whon	n you continue	ed to represer	nt during the 6 m	onth
reporting period. Japan External Trade Org	ganization (JETRO)	, Tokyo, Japan	principal(s) ² whom	n you continue	ed to represer	nt during the 6 m	onth
reporting period. Japan External Trade Org Ark Mori Building	ganization (JETRO)	, Tokyo, Japan	principal(s) ² whon	n you continue	ed to represer	nt during the 6 m	onth
reporting period. Japan External Trade Org Ark Mori Building	ganization (JETRO)	, Tokyo, Japan	principal(s) ² whom	n you continue	ed to represer	nt during the 6 m	ionth
reporting period. Japan External Trade Org Ark Mori Building	ganization (JETRO)	, Tokyo, Japan	principal(s) ² whom	n you continue	ed to represer	nt during the 6 m	onth
reporting period. Japan External Trade Org Ark Mori Building 1-12-32 Akasaka, Minato	ganization (JETRO) -ku, Tokyo 107-60	, Tokyo, Japan 06				nt during the 6 m	ionth
reporting period. Japan External Trade Org Ark Mori Building 1-12-32 Akasaka, Minato	ganization (JETRO) -ku, Tokyo 107-60 its for the newly ac	, Tokyo, Japan 06 quired foreign prin	ncipal(s), if any, lis			nt during the 6 m	onth
reporting period. Japan External Trade Organ Ry Mori Building 1-12-32 Akasaka, Minato 10. (a) Have you filed exhibit A ³	ganization (JETRO) -ku, Tokyo 107-60 its for the newly ac Yes □	, Tokyo, Japan 06 cquired foreign prin				nt during the 6 m	ionth
reporting period. Japan External Trade Org Ark Mori Building 1-12-32 Akasaka, Minato	ganization (JETRO) -ku, Tokyo 107-60 its for the newly ac Yes □ Yes □	, Tokyo, Japan 06 equired foreign prin No □ No □	ncipal(s), if any, lis			nt during the 6 m	ionth
reporting period. Japan External Trade Organ Ark Mori Building 1-12-32 Akasaka, Minato 10. (a) Have you filed exhibit A ³ Exhibit B ⁴ If no, please attach the	its for the newly ac Yes Yes required exhibit.	, Tokyo, Japan 06 equired foreign prin No □ No □	ncipal(s), if any, lis N/A	ted in Item 8?			onth
reporting period. Japan External Trade Orgark Mori Building 1-12-32 Akasaka, Minato 10. (a) Have you filed exhibit A ³ Exhibit A ⁴ If no, please attach th	its for the newly ac Yes Yes e required exhibit.	, Tokyo, Japan O6 equired foreign prin No No nibits A and B prev	ncipal(s), if any, lis N/A iously filed for any	ted in Item 8?			onth
Japan External Trade Ord Ark Mori Building 1-12-32 Akasaka, Minato 10. (a) Have you filed exhibit A ³ Exhibit B ⁴ If no, please attach the (b) Have there been any represented during the	its for the newly ac Yes Yes e required exhibit. changes in the Exhibits is six month period	, Tokyo, Japan oquired foreign prin No No No hibits A and B previte.	ncipal(s), if any, lis N/A iously filed for any Yes □	ted in Item 8? √ foreign princ No ⊠			ionth
reporting period. Japan External Trade Orgark Mori Building 1-12-32 Akasaka, Minato 10. (a) Have you filed exhibit A ³ Exhibit A ⁴ If no, please attach th	its for the newly ac Yes e required exhibit. changes in the Exh is six month period an amendment to	n, Tokyo, Japan Of Equired foreign prin No No Inibits A and B previate No The second in th	ncipal(s), if any, lis N/A iously filed for any	ted in Item 8?			onth

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

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III - ACTIVITIES

11.	During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes No
	If yes, identify each foreign principal and describe in full detail your activities and services:
	As the Los Angeles based office of the Japan External Trade Organization (JETRO), JETRO Los Angeles provides to public officials, corporations, associations, individuals, and other interested parties information and materials related to various aspects of Japanese economy and business, as well as U.S Japan economic and market conditions for JETRO.
	For additional information, please refer to Schedule IV attached.
12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity ⁵ as defined below Yes ⊠ No □
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
	Please refer to Schedule I.
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes \(\Boxed{\sigma} \) No \(\Boxed{\sigma}
	If yes, describe fully.
•	

^{5 &}quot;Political activity," as defined in Section I(o) of the Act, means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

		period, have you received from a urce, for or in the interests of any or otherwise? Yes ⊠			
	If no, explain why.				
	ϵ .				
		٠,	•	·	
	If yes, set forth below in the req	uired detail and separately for ea	ach foreign principal	an account of su	ich monies.6
	Date Fr	om Whom	Purpose	•	Amount
	•	•			
		Please refer	to Schedule III.		
				•	
				,	•
				ė	1,029,700.00
				3	1,029,700.00
	•				Total
					Total
(b)	RECEIPTS - FUNDRAISING		of a fundraicing can	_	·
(b)		eriod, have you received, as part	of a fundraising can Yes □	_	·
(b)	During this 6 month reporting p	eriod, have you received, as part s 7, 8, or 9 of this statement?		npaign ⁷ , any mor	·
(b)	During this 6 month reporting perforeign principal named in Items	eriod, have you received, as part s 7, 8, or 9 of this statement? D ⁸ to your registration?	Yes 🔲	npaign ⁷ , any mor No ⊠	·
(b) ₋	During this 6 month reporting posterior principal named in Items If yes, have you filed an Exhibit	eriod, have you received, as part is 7, 8, or 9 of this statement? D ⁸ to your registration? Sibit D was filed. Date LUE eriod, have you received any thir statement, or from any other sou	Yes ☐ Yes ☐	npaign ⁷ , any mor No ⊠ No □	ney on behalf of any
	During this 6 month reporting perforeign principal named in Items If yes, have you filed an Exhibit If yes, indicate the date the Exhibit RECEIPTS-THINGS OF VAI During this 6 month reporting penamed in Items 7, 8, or 9 of this	eriod, have you received, as part is 7, 8, or 9 of this statement? D ⁸ to your registration? bit D was filed. Date LUE eriod, have you received any thin statement, or from any other sou	Yes ☐ Yes ☐	npaign ⁷ , any mor No ⊠ No □	ney on behalf of any

^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

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(1) disbursed or expe 9 of this statemen	porting period, have you inded monies in connection with activity it? Yes ⊠ No □		oal named in Items 7, 8, or
(2) transmitted monie	es to any such foreign principal?	Yes ☐ No ⊠	
If no, explain in full de	etail why there were no disbursements n	nade on behalf of any foreign pri	ncipal.
If yes, set forth below monies transmitted, if	in the required detail and separately for any, to each foreign principal.	each foreign principal an accour	nt of such monies, including
Date	To Whom	Purpose	Amount
, F	Please refer to Schedule II.		
	* 1		
		·	
			· ·
	• •	·	\$1,392,680.14
	•		Total

n ; i:	ATOD MADA D	T T *	07/01/0014	C 0 4 10 D) 4
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		_		pur numed in rich	ms 7, 8, or 9 of this state	·
	If yes, furnish the	following information	on:			
	Date	Recipient	Foreign Pri	incipal	Thing of Value	Purpose
			•		*	
		. +	, .			
			÷			
		÷ .				
						·
		·.				
(c)	During this 6 mor	le any contributions of ection with any prima	nave you from you f money or other t	r own funds and hings of value ¹¹	on your own behalf eithein connection with an element to select candidates	
	If yes, furnish the	following information	n:			

^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

V-INFORMATIONAL MATERIALS

		epare, disseminate or cause	to be disseminated any informational materials?
Yes ⊠	No □		
If Yes, go to Item 17.	L. 17(1) 1	* 4	ur. San San San San San San
Yes 🔲	No 🗆		ction with your registration?
If Yes, please forward the	materials disseminated du	ring the six month period to	the Registration Unit for review.
17. Identify each such foreign	principal.		
Japan External Trade Orga Ark Mori Building	,		
1-12-32 Akasaka, Minato	5-Ku, TOKYO 107-6006	•	
18. During this 6 month report finance your activities in p	· · ·	•	lget or allocated a specified sum of money to Yes □ No ☒
If yes, identify each such for	oreign principal, specify a	mount, and indicate for wha	t period of time.
: ·		,	
•			
10 During this 6 month report	ing period did voje activi	ties in preparing discemina	ting or causing the dissemination of informationa
materials include the use of		ides in preparing, dissemina	ing of causing the dissemination of informations
☐ Radio or TV broadcasts	☐ Magazine or newspa	per Motion picture film	ns ☐ Letters or telegrams
☐ Advertising campaigns	Press releases	□ Pamphlets or other	publications \(\subseteq \text{Lectures or speeches} \)
Other (specify)			
Electronic Communications			
⊠ Email	,		
☑ Website URL(s): www.jetro	o.org		
☐ Social media websites URL	(s):		
☐ Other (specify)			
÷,			
20. During this 6 month report the following groups:	ing period, did you dissem	ninate or cause to be dissemi	nated informational materials among any of
□ Public officials	□ Ne	ewspapers	☐ Libraries
□ Legislators	□ Ed	litors	☐ Educational institutions
☐ Government agencies	i □ Ci	vic groups or associations	☐ Nationality groups
Other (specify)			
21. What language was used in	the informational materia	ıls:	
⊠ English			
22. Did you file with the Regis			h item of such informational materials
		s 6 month reporting period?	
23. Did you label each item of Yes ⊠ No [als with the statement requir	ed by Section 4(b) of the Act?
ا ۱۹۷	_		

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

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VI -	EX	EC	ľ	\mathbf{T}	Ю	N

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)	(Print or type name under each signature or provide elect	ronic signature 13
July 31, 2014	/s/ Sachiko Hamajima	eSigned
		<u>. </u>

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

SCHEDULE I Response to Item 12

Registration No. 1833

JETRO Los Angeles engaged in the following activities on behalf of its foreign principal, Japan External Trade Organization, Tokyo, during this 6-month reporting period.
(January 1, 2014 – June 30, 2014)

Date	Subject Matter	Speaker	Location
1/14 - 3/18	Japan Food Showcase	•	J'z Place, Rolling Hills, CA
1/19 – 21	Winter Fancy Food Show	-	Moscone Center, San Francisco, CA
1/27-28	Organized Japan Pavilion at "VerdeXchange"	-	Hyatt Regency, Los Angeles, CA
2/11-13	Organized Japan Pavilion at" MD&M West 2014"	•	Anaheim Convention Center, CA
2/24	Seminar on "North American Auto Industry Outlook"	Mr. Tsukasa Watanabe	Miyako Hybrid Hotel, Torrance, CA
3/19	Seminar on "Foreign Assets Reporting and Delinquent / OVDP"	Mr. ChikaraNagano	Miyako Hybrid Hotel, Torrance, CA
6/12	Seminar on "Asia-Pacific Economic Integration Conference"	Mr. Hiroyuki Ishige Mr. Ira Shapiro Mr. Hank Lim Mr. Shujiro Urata Mr. Zhang Jianping	The Millennium Biltmore Hotel, Los Angeles, CA
6/19	Participated "2014 AASCU- Japan Studies Institute"	Ms. Sachiko Hamajima	Sand Diego State University, CA
6/19-21	Organized Japan Pavilion at "International Franchise Show 2014"		Javits Convention Center, NY
6/27	Japan-U.S. Biotech Business Match-up	Sa	nford Consortium, La Jolla, CA

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Registration 1833

<u>SCHEDULE II</u> (January 1, 2014 – June 30, 2014)

Response to Item 15 (a)

During this 6-month period, JETRO Los Angeles disbursed or expended monies in connection with its activities on behalf of its foreign principal (JETRO Tokyo) as follows:

1. Office Rental:	\$ 179,338.89
2. Salary:	\$ 286,860.18
 3. Project Expenditures: Exhibit/Seminar Expenses Market Research Expenses Information Publicity 	\$ 181,465.24 \$43,800.00 \$ 14,834.73
4. Office Expenses: **	\$ 686,381.10
TOTAL EXPENSE:	<u>\$_1,392,680.14</u>

^{** (}Telephone, office supplies, travel, conference expenses, insurance, facsimile, couriers, postage, and miscellaneous expenses.)

Registration No. 1833

SCHEDULE III (Attached Sheet for Item 14 (a))

Remittance from JETRO, Tokyo (January 1, 2014 – June 30, 2014)

Month	Amount	
January, 2014	\$41,400.00	
February, 2014	\$42,400.00	
March, 2014	\$340,200.00	
April, 2014	\$59,900.00	
May, 2014	\$333,100.00	
June, 2014	\$212,700.00	

TOTAL FUND RECEIVED:

\$ 1,029,700.00

Registration No. 1833

SCHEDULE IV

ITEM 11: ACTIVITIES OF JETRO Los Angeles (June 1, 2014 – June 30, 2014)

The Japan External Trade Organization (JETRO), established by a special law in Japan, is an independent administrative agency under the supervision of the Government of Japan, dedicated to promoting mutually beneficial trade and economic relations between Japan and other countries.

In the United States, JETRO currently maintains offices in New York, San Francisco, Chicago, Los Angeles, Houston, and Atlanta. These offices provide information relating to the Japanese economy and business as well as U.S-Japanese economic and trade relations and engage in various activities to promote trade and direct investment between Japan and the United States. JETRO offices in the United States are believed to serve similar functions as those of the United States Trade Center (of the U.S. Department of Commerce) established in Japan.

As the Los Angeles-based office of JETRO, JETRO Los Angeles provides to public officials, corporations, associations, individuals and any other interested parties information and materials related to various aspects of Japanese economy and business as well as U.S.-Japanese economic and trade relations. JETRO Los Angeles also monitors the development of U.S. economic and market conditions for JETRO.